Corinthian Sports – Relocated/Rebooted - Case Study

Business Sector – Events Hospitality Services 2015
ITP Equip Corinthian's New Offices. Consult, design, supply, install, train and support all technology.

Client Profile

Corinthian are a leading sports and events hospitality specialist, based in London, offering events at venues across the UK and beyond. As such, Corinthian strive to deliver beyond expectation in all facets of event experience. They are regular contributors to many major sporting events including Wimbledon, The Six Nations, Cheltenham, Formula One, Royal Ascot and International Cricket.

Client Brief

Corinthian were poised to relocate due the rapid growth of the company. They invited ITP to manage the IT move and to advise on technological choices that would enhance the business and boost efficiency.

A specific area of concern was the current VoIP phone system, which was expensive to run, had high call costs and poor reporting and to allow home workers to route calls to their home office's to enable flexible working.

Corinthian further advised it would like ITP to replace its existing ageing PC's and add a further 15 to cope with business expansion.

ITP Solution

Provided a Hosted VoIP phone system, with centralised configuration management and usage statistics.

ITP installed the existing and new PC's to Corinthian's requirements.

Infrastructure: Leased line and new network cabling throughout. Equip and commission the comms room; including network equipment and secure, fault-tolerant data storage with in-built redundancy for all Corinthian's data.

Business Benefits

- **Telephony** • Phone costs reduced by more than half • Call statistics now available on-line with accurate call data driving improvement in call management • Rapid configuration of new functionality • System enables decentralised working for the first time.
- **IT** • Standard PC desktop, results in ease of use and flexibility for the user • Centralised storage, provides secure, easily available data that is backed up centrally.
- **Network** • New comms room equipment and Cat5e cabling improves functionality and system reliability.
- **Domain** • Domain, website, and email hosting provides a 'one-stop-solution' from ITP, for all Corinthian's IT services.

Key Equipment and Services Supplied

- **Desktops:** Supply of Dell PC's configured to a Corinthian's requirements
- **Data Storage:** Introduction of secure, fault-tolerant data storage, including backup
- **Telephony:** Introduction of a hosted VoIP solutions with new handsets throughout
- **Network:** 40 Meg leased line, Network cabinet and cabling.
- **Internet:** Domain and Website hosting and Cloud based Email provision.
- **Security:** Hosted Antivirus data security
- **Services:** Ongoing training and support.

Client Comments

ITP guided us seamlessly, from parchment and quill, flying into the 21st digital age!
Their advice, implementation and continuous support, have been and continue to be second to none.